

Metron News Release

90% SAVING ON UPGRADE FOR CORNHILL WITH METRON'S CAPACITY PLANNING SOFTWARE

21st August 2002, Taunton, Somerset, UK: Cornhill Group is using Metron's Athene software to manage the capacity planning and performance management of the company's Hitachi Data Systems mainframe, which delivers applications to 2,500 users located throughout the UK. The Group recently purchased the Athene software following a successful consultancy study by Metron which was designed to investigate the reasons for deteriorating response times on the HDS 315 Skyline mainframe. Metron's study involved assessing the performance of the system, modeling the effect of future workload changes and evaluating the effect of upgrading the system to a number of different alternatives.

Roy Cawthra, IT Operations Group Manager at Cornhill: "The report produced by Metron was excellent and formed a major part of the documentation which I had to produce for senior management at Cornhill to justify the investment in an upgrade. Modeling of the different options using Athene proved that we could upgrade our existing HDS system rather than having to invest in new mainframe technology. The upgrade cost us less than a tenth of the amount which would have been required to move to new technology. The results of Metron's study provided me with the proof and the comfort that a relatively low cost and simple upgrade to our existing mainframe would certainly improve response times and would give the business and our development teams what they needed.

Athene is now used regularly within Cornhill for ongoing capacity planning and performance monitoring work. Monthly reports, which are given to senior management, provide information on the performance of the systems and utilization of the mainframe. Athene is also being used to predict the effects of the company's dramatic growth plans on the current mainframe applications, and the likely impact of upgrades to newer technology.

Notes for editors

About Metron Technology Ltd.

Metron Technology was founded in 1986 and is Europe's leading Performance Management and Capacity Planning specialist. At Metron we are committed to continue developing products to provide IT users the maximum benefits at the least cost. We are delivering this by creating automated products that embody an increasing level of intelligence to address the continuing evolution and complexity of hardware environments and software applications.

Metron's Athene performance management software is the most cost-effective product in its class providing fully integrated ITIL[®]-compliant capacity management with automatic performance analysis and reporting for UNIX, Linux, Windows and Mainframe Servers.

In Europe Athene is installed for clients such as T-Mobile, WH Smith, O2, Nestle, LloydsTSB, and a number of government agencies. The company works in partnership with leading IT suppliers such as Hewlett Packard, Microsoft Systems, VMware, Computer Associates, IBM, Capgemini, and Oracle. The world's leading outsourcing companies and half the UK's top 100 companies are now using Athene combined with expert ITIL[®] consultancy and training services as a key element of their Service Management and Delivery.

Athene is a registered trademark of Metron Technology Ltd

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