

# Metron News Release

## METRON'S ATHENE CAPACITY PLANNING SOLUTION AT HBOS

**1st March 2006, Taunton, Somerset, UK:** With more than 22 million customers, HBOS is the UK's largest provider of mortgages and savings. The company installed Metron's Athene capacity planning in 1999, where it replaced an existing (and increasingly costly) system. According to Harry Sheldrake, Service Manager for Capacity Planning at HBOS, the desire to reduce the costs of the company's capacity planning activities was key in deciding to make the switch to Athene. "With Athene, we were able to achieve all the functionality we required across all our mainframe platforms, but at only 20% of the cost."

Athene is used by HBOS to monitor an estate of twenty thousand MIPS and to help achieve economies of scale through consolidation and right-sizing projects. A recent modeling exercise has enabled HBOS to consolidate thirteen mainframes down to just six using Athene to validate the sizing and performance of the revised configuration. Harry Sheldrake: "This was a major project for the capacity planning team at HBOS and the predicted results produced by Athene have proven to be very close to the measurements which we are now achieving following the consolidation."

A forthcoming project will see the Athene tool used by HBOS to model potential growth and thus the requirement for its mainframe systems in the future.

Harry Sheldrake commented: "For an organization such as HBOS, the need to be able to carry out fast, accurate capacity planning operations is fundamental to the ongoing success of the business. Athene has provided HBOS with a powerful and effective solution over the course of the last six years, and is continuing to play an important role in our IT planning."

### Notes for editors

#### About Metron Technology Ltd.

Metron Technology was founded in 1986 and is Europe's leading Performance Management and Capacity Planning specialist. At Metron we are committed to continue developing products to provide IT users the maximum benefits at the least cost. We are delivering this by creating automated products that embody an increasing level of intelligence to address the continuing evolution and complexity of hardware environments and software applications.

Metron's Athene performance management software is the most cost-effective product in its class providing fully integrated ITIL®-compliant capacity management with automatic performance analysis and reporting for UNIX, Linux, Windows and Mainframe Servers.

In Europe Athene is installed for clients such as T-Mobile, WH Smith, O<sub>2</sub>, Nestle, LloydsTSB, and a number of government agencies. The company works in partnership with leading IT suppliers such as Hewlett Packard, Microsoft Systems, VMware, Computer Associates, IBM, Capgemini, and Oracle. The world's leading outsourcing companies and half the UK's top 100 companies are now using Athene combined with expert ITIL® consultancy and training services as a key element of their Service Management and Delivery.

Athene is a registered trademark of Metron Technology Ltd

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