

Metron News Release

ORACLE OPTS FOR PERFORMANCE MANAGEMENT SOFTWARE FROM METRON

6th November 1998, Taunton, Somerset, UK: Oracle, the world's leading SQL database supplier, has opted for Metron's Athene capacity planning and performance monitoring software.

Athene will be used for predictive budgeting and performance management in Oracle's regional corporate data centre for Europe, the Middle East and Africa (EMEA), which is UK, based. The EMEA data centre is responsible for running the accounting and financial side of Oracle's business for over thirty countries and the 10,000 square feet IT facility runs over one hundred and eighty five main UNIX servers from a range of vendors.

In an agreement worth over £100,000, Athene will be used on four of the largest UNIX servers – three Sun E6000 and a Sun E4000 machine – and will eventually be used to analyze between twelve and twenty servers.

Athene allows data centre managers to accurately plan IT delivery and provide upgrades on a near just-in-time basis exactly when and where resources are required.

Metron is also using Athene's CustomDB module to create bespoke templates to capture and import additional performance data specifically required by Oracle.

Iain Allan, Oracle's General Manager for IT Services, EMEA, said: "Capacity planning without software tools is a bit of a black art and when you're dealing with multi-million dollar budgets, even small errors in an educated guesstimate can be very costly. We need to be able to assess the exact impact of a new country being added to our region, for example, or the effect of running a new application. The task is further complicated because we deal with different time zones and working hours. Metron's software makes planning and performance management a precise science and allows us to accurately time IT delivery throughout the financial year. We chose Athene, not just because it's a best-of-breed product but also because we felt there was nothing else on the market that could deal effectively with our multiple-vendor UNIX environment. It's also possible that we may eventually roll out the software into our American and Asia-Pacific data centers because it makes sense to standardize on a common tool and pool resources."

Notes for editors

About Metron Technology Ltd.

Metron Technology was founded in 1986 and is Europe's leading Performance Management and Capacity Planning specialist. At Metron we are committed to continue developing products to provide IT users the maximum benefits at the least cost. We are delivering this by creating automated products that embody an increasing level of intelligence to address the continuing evolution and complexity of hardware environments and software applications.

Metron's Athene performance management software is the most cost-effective product in its class providing fully integrated ITIL[®]-compliant capacity management with automatic performance analysis and reporting for UNIX, Linux, Windows and Mainframe Servers.

In Europe Athene is installed for clients such as T-Mobile, WH Smith, O2, Nestle, LloydsTSB, and a number of government agencies. The company works in partnership with leading IT suppliers such as Hewlett Packard, Microsoft Systems, VMware, Computer Associates, IBM, Capgemini, and Oracle. The world's leading outsourcing companies and half the UK's top 100 companies are now using Athene combined with expert ITIL[®] consultancy and training services as a key element of their Service Management and Delivery.

Athene is a registered trademark of Metron Technology Ltd

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