

Metron News Release

ORACLE SIGNS WORLDWIDE LICENSING AGREEMENT WITH METRON FOR CAPACITY PLANNING

18th October 1999 - Metron Technology Ltd. Osborne House, Taunton, Somerset, UK: Oracle System Performance Group (Oracle SPG), a division of the consultancy arm of the Oracle Corporation, has signed a major worldwide licensing agreement with Taunton-based Metron Technology, for the use of the company's Athene capacity planning software. The initial contract has a value of £60,000 for a nine month period. However, according to Metron director, Paul Shimell: "With Oracle's consultants demonstrating the use and benefits of Athene to their major clients worldwide, we confidently expect the deal to generate millions of dollars in additional sales over in the next few years."

Training courses provided by Metron to Oracle consultants are likely to add a further £50,000 plus to the first phase of the contract. Metron is currently providing training on Athene at Oracle locations in the US and Japan as the first stage of the agreement, and negotiations are underway to deliver training in Australasia, Scandinavia, the Netherlands and the UK. There are some two hundred Oracle SPG consultants worldwide.

Athene has already been in use for two years at Oracle's UK-based regional corporate data centre for Europe, the Middle East and Africa for predictive budgeting and performance management.

Under the terms of this latest agreement, Oracle SPG consultants, who have received appropriate training from Metron, will be able to use the Athene software for the provision of capacity planning studies to Oracle clients.

Athene is a performance management software system for analyzing and predicting performance of UNIX, Windows NT and OS/390 based systems.

Notes for editors

About Metron Technology Ltd.

Metron Technology was founded in 1986 and is Europe's leading Performance Management and Capacity Planning specialist. At Metron we are committed to continue developing products to provide IT users the maximum benefits at the least cost. We are delivering this by creating automated products that embody an increasing level of intelligence to address the continuing evolution and complexity of hardware environments and software applications.

Metron's Athene performance management software is the most cost-effective product in its class providing fully integrated ITIL[®]-compliant capacity management with automatic performance analysis and reporting for UNIX, Linux, Windows and Mainframe Servers.

In Europe Athene is installed for clients such as T-Mobile, WH Smith, O2, Nestle, LloydsTSB, and a number of government agencies. The company works in partnership with leading IT suppliers such as Hewlett Packard, Microsoft Systems, VMware, Computer Associates, IBM, Capgemini, and Oracle. The world's leading outsourcing companies and half the UK's top 100 companies are now using Athene combined with expert ITIL[®] consultancy and training services as a key element of their Service Management and Delivery.

Athene is a registered trademark of Metron Technology Ltd

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