

Metron News Release

SOUTH AFRICAN DISTRIBUTOR FOR METRON'S CAPACITY MANAGEMENT SOLUTION WINS CONTRACT WITH BUSINESS CONNEXION PTY

Monday 23rd June 2008, Date, Taunton, UK: Leading performance management and capacity planning specialist, Metron, announces that its South African distributor, Z-iT Pty, has made its first sale to Business Connexion Pty, one of the country's largest information and communications companies with more than 4,500 employees.

Business Connexion (BCX), which has offices in all South Africa's major cities, is installing Metron's Athene product within its Outsourcing operation to handle the capacity planning and performance management needs of its clients. Business Connexion Outsourcing owns the largest and most technologically advanced data centre in Southern Africa from where it provides a full range of co- and outsourcing services including infrastructure and service management – both areas where Athene will now be extensively utilised.

Adam Grummitt, a director of Metron said: "Business Connexion is one of the country's foremost IT organisations, and its outsourcing clients number many of South Africa's most prestigious organisations. The sale of Athene to a major outsourcer follows a well-established trend in the UK and the US: Athene has been supplied to many leading outsourcing companies including ACS in the US and ATOS, Capgemini, Capita and Logica in Europe, not only for traditional performance management and capacity planning, but also to support the Capacity Management ITIL process and the management of IT consolidation and virtualisation projects."

Isaac Zowa, a director of Z-iT Pty said: "We chose Athene as the basis of our capacity management portfolio because we believed it would offer the most powerful, flexible and cost-effective solution for South African companies, a belief which has been borne out by our first sale to BCX. Based on our experience of the marketplace in South Africa, we are confident that Metron's Athene fulfils a substantial need not only for outsourcers but for any organisation that wants to actively manage its IT systems and ensure the best return on investment."

Notes for editors

About Metron Technology Ltd.

Metron Technology was founded in 1986 and is Europe's leading Performance Management and Capacity Planning specialist. At Metron we are committed to continue developing products to provide IT users the maximum benefits at the least cost. We are delivering this by creating automated products that embody an increasing level of intelligence to address the continuing evolution and complexity of hardware environments and software applications.

Metron's Athene performance management software is the most cost-effective product in its class providing fully integrated ITIL[®]-compliant capacity management with automatic performance analysis and reporting for UNIX, Linux, Windows and Mainframe Servers.

In Europe Athene is installed for clients such as T-Mobile, WH Smith, O2, Nestle, LloydsTSB, and a number of government agencies. The company works in partnership with leading IT suppliers such as Hewlett Packard, Microsoft Systems, VMware, Computer Associates, IBM, Capgemini, and Oracle. The world's leading outsourcing companies and half the UK's top 100 companies are now using Athene combined with expert ITIL[®] consultancy and training services as a key element of their Service Management and Delivery.

Athene is a registered trademark of Metron Technology Ltd

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